

CompeteFor is a supplier short-listing tool developed for Opportunities related to the London 2012 Supplier-Chain

CompeteFor is..

- .. a time-saving supplier short-listing tool
- .. supporting national and local policy on economic development and public procurement
- .. designed for both private and public sector buyers, piloted with the Olympics
- .. designed to sit in front of and complement buyers' existing procurement processes and systems
- .. designed to develop and enhance visibility of supply chains
- .. designed to signpost businesses towards existing local business support to increase their capacity and expertise
- .. financed by all regions of the UK

.. developed through public / private partnership



CompeteFor saves time for buyers and suppliers

Buyer publishes questionnaire relating to specific opportunity
Approx. 1 hour

Suppliers respond to questionnaire
30 minutes

CompeteFor ranks all respondents and buyer selects short-list
30 minutes

- Business categories
- Opportunity description
- Questionnaire, **e.g.**
 - During the last 12 months was your turnover at least <2x contract value>?
 - If short-listed, will you be able to provide immediately two references from customers for whom you have provided catering?
 - If awarded this contract, will you be able to respond to next-day catering orders in the Tower Hamlets area?

- Relevant suppliers receive email notification of opportunity
- Interested suppliers respond to buyer's questionnaire; essential criteria are clearly indicated

- At the closing date, buyer views anonymous long-list
- Buyer selects short-list based solely on:
 - Suppliers meeting essential criteria +
 - Suppliers with highest scores +
 - Desired length of short-list
- Short-listed suppliers are told what to do next
- Unsuccessful suppliers are notified

CompeteFor Key Statistics

111,593

Number of businesses registered nationally

39,825

Number of businesses shortlisted for an opportunity (inc. multiple)

6,105

Opportunities posted to-date

853

Number of contracts recorded as awarded to CompeteFor suppliers

20,206

Number of Female owned/led businesses registered nationally

10,080

Number of Female owned/led businesses that have been shortlisted for an opportunity

2,662

Number of opportunities awarded to-date

74

Number contracts recorded as awarded to Female owned/led businesses (CF suppliers)